

Cleaning Service Estimate

Create a clear, professional quote your client can approve with confidence.

YOUR BUSINESS

COMPANY NAME

PHONE / EMAIL

ESTIMATE DETAILS

ESTIMATE #

DATE

VALID UNTIL

CLIENT & PROPERTY

CLIENT NAME

PHONE / EMAIL

SERVICE ADDRESS

SERVICE TYPE

☐ Standard clean

☐ Deep clean

☐ Move-in / move-out

☐ Commercial

SCOPE & PRICING

SERVICE / DESCRIPTION	QTY	RATE	AMOUNT

NOTES / ASSUMPTIONS

Subtotal

Discount

Tax

TOTAL

TERMS

CLIENT APPROVAL / SIGNATURE

DATE

Property Walkthrough Notes

Use this page during the walkthrough, then transfer the final scope to page one.

PROPERTY SNAPSHOT

BEDROOMS

BATHROOMS

APPROX. SQ. FT.

FLOORS

PETS

PARKING / ACCESS

AREAS TO CLEAN

☐ Kitchen

☐ Bathrooms

☐ Bedrooms

☐ Living areas

☐ Dining area

☐ Home office

☐ Laundry room

☐ Stairs / hallways

☐ Basement

☐ Garage

☐ Windows

☐ Other

ADD-ONS & CONDITION

☐ Inside oven

☐ Inside refrigerator

☐ Inside cabinets

☐ Interior windows

☐ Baseboards

☐ Heavy buildup

☐ Pet hair

☐ Post-construction dust

SPECIAL REQUESTS / CONDITION NOTES

TIME & PRICE CHECK

ESTIMATED LABOR HOURS

TEAM SIZE

HOURLY TARGET

SUPPLIES / TRAVEL

SUGGESTED PRICE

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Labor hours x hourly target + supplies/travel = suggested price

FOLLOW-UP

☐ Estimate sent

☐ 24-hour follow-up

☐ 3-day follow-up

☐ Booked

INTERNAL NOTES